



Macfarlanes' Charles Martin with William Nell of Signium

MANAGEMENT PARTNER OF THE YEAR

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CHARLES MARTIN

Macfarlanes

SETTING THE TONE FOR STRIKING PERFORMANCE OVER THE LAST FIVE YEARS

Senior partner Martin has been at the centre of each impressive turn this City deals heavyweight has made, not least becoming one of the strongest-performing firms in the LB100 over the last five years. Revenue grew 70% from the £94.7m posted in 2010/11, while PEP went from £752,000 to £1.3m – a 73% jump.

The recent success has been a result of the drive to adapt and reconfigure the practice mix at Macfarlanes after what

was ostensibly a deal machine started to limp on the back of the recession. Martin's energy in pushing the firm to be brave and broaden its offering resulted in the firm convincingly getting its mojo back.

In a conspicuously early move demonstrating full confidence in his leadership, the partnership re-appointed Martin for another three years at the start of 2016. His existing term does not expire until May 2017, seeing him lead the firm until May 2020.

HIGHLY COMMENDED

TIM EYLES

Taylor Wessing

Since being re-elected uncontested for a third term as managing partner in 2015, Eyles has recently presided over strong performance at this top 25 LB100 firm. It has been under Eyles that the firm has begun to look like an aspiring global player, and his initiatives to foster a culture that recognises achievement have been critical.

RICHARD FOLEY

Pinsent Masons

Our 2016 Law Firm of the Year continues to impress and it is under the guidance of Foley that on a three-year track the firm has seen revenue growth of 24% and a 36%

increase in PEP, at a time when direct competitors experienced declining or flat revenues. Financial growth has not been dampened by investment, with the launch of a Johannesburg office in January one recent example.

JOHN JOYCE

Addleshaw Goddard

Widely viewed as leading a renaissance at this national powerhouse, Joyce was re-elected uncontested for a second term as the firm continued its growth through significant mergers, including the acquisition of HBJ Gateley's three offices in Aberdeen, Edinburgh and Glasgow, as well as discussions with German firm Luther and US firm Hunton & Williams.

MARK RIGOTTI;

SONYA LEYDECKER

Herbert Smith Freehills

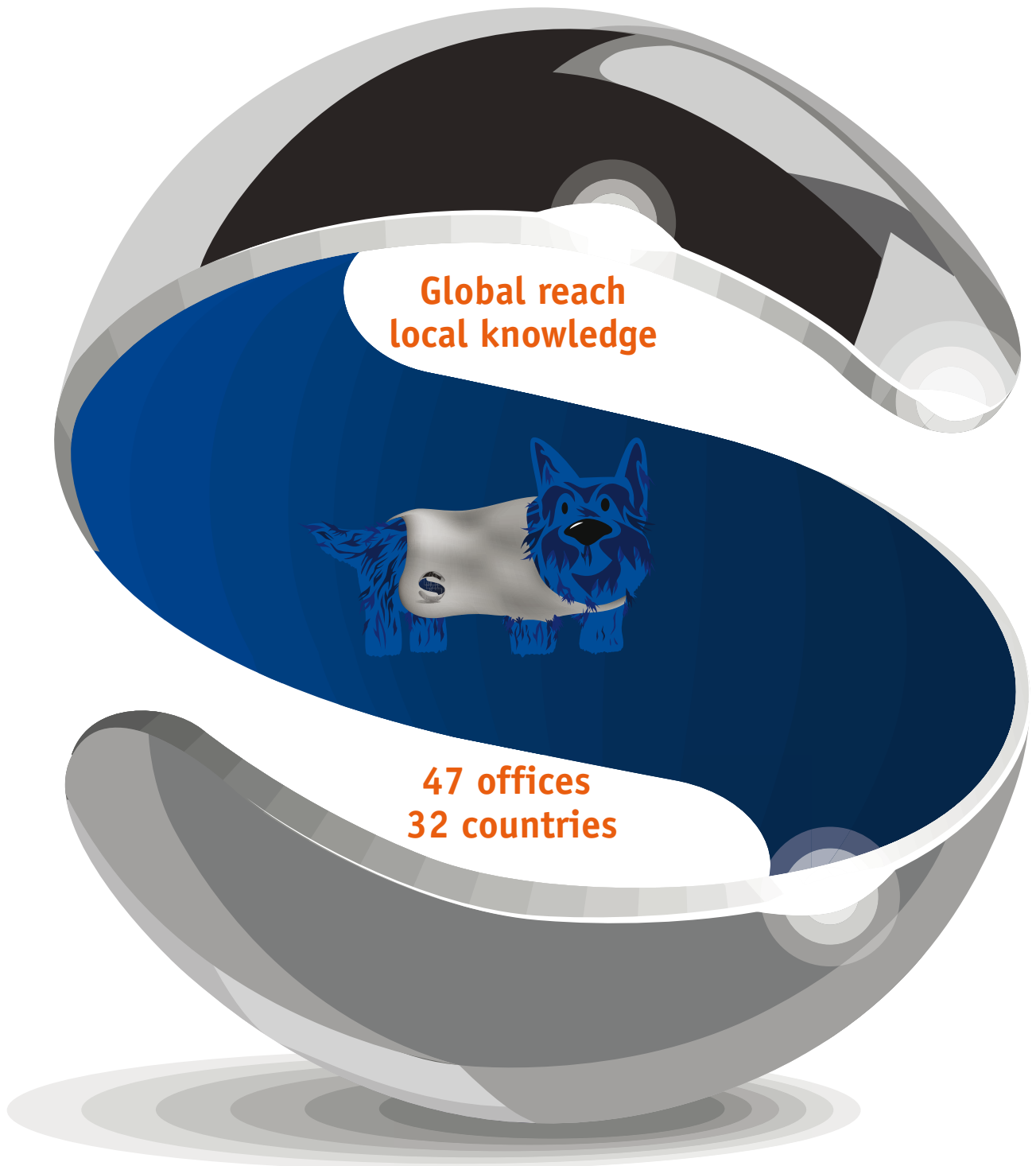
While sensitivities over the integration of legacy firms Herbert Smith and Australian leader Freehills have endured since the union was agreed in 2012, the pairing of Leydecker and Rigotti delivered the firm's best post-merger revenue performance yet in 2015/16.

JOHN WESTWELL

Foot Anstey

Westwell has led by example and is widely credited with being a catalyst for impressive growth at this south west-based firm. Under Westwell, Foot Anstey has moved away from high-volume, low-cost instructions to focus on specialist sectors.

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